

EDA Philadelphia Regional Economic Development Training Conference
Building Strong Economies through Innovation, Entrepreneurship and Competitiveness
March 22 – 24, 2010
Philadelphia, PA

As of March 17, 2010
Will be updated regularly before the conference...check back soon!

Speaker and Moderator Contact Information

Assessing Your Organization's Competitiveness Capacity

Frank Knott
President
ViTAL Economy, Inc.
P.O. Box 314
Riderwood, Maryland 21139
410.321.1484
fknott@vitaleconomy.com

Broadband in the Driver's Seat: Steering Jobs and Economic Opportunities to Underserved Communities

Neal E. Noyes
Executive Director
The Virginia Tobacco Indemnification
and Community Revitalization Commission
701 E. Franklin St., Ste. 501
Richmond, Virginia 23219
804.786.2272
neal.noyes@tic.virginia.gov

Tad Deriso
President & CEO
Mid-Atlantic Broadband Cooperative
South Boston, Virginia USA
804.855.4057
tad@mbc-va.com

Jim Kelley
Project Engineer
Cumberland Plateau Co.
P.O. Box 548
224 Clydesway Dr.
Lebanon, VA 24266
276.889.1778
jkelly@bvunet.net

Robert Gittler, Moderator
EDS-VA
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.4360
rgittler@eda.doc.gov

Building Resilient Communities

Mark Kleinschmidt, President
New Castle County Chamber of Commerce
12 Penns Way
New Castle, DE 19720
302.294.2066
kleinschmidt@ncccc.com

David F. Witschi, Associate Director, OEA
Office of Economic Adjustment
400 Army Navy Drive Suite 200
Arlington, VA 22202-4704
703.604.5165
David.witschi@wso.who.mil

Carrie Mulcaire
Senior Economic Development Associate
International Economic Development Council
734 15th Street NW, Suite 900
Washington, DC 20005
202.942.9489
cmulcaire@iedconline.org

Jerome Wallace, Moderator
Community Planner and EDR
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.2808
Jwallace1@eda.doc.gov

Conference Welcome

John R. Fernandez, Assistant Secretary of Commerce for Economic Development
Economic Development Administration
Department of Commerce
1401 Constitution Avenue, N.W.
Washington, D.C. 20230
202.482.5081

Michael A. Nutter, Mayor
City of Philadelphia
1401 John F Kennedy Boulevard
Philadelphia, PA 19102-1617
215.686.6178

Howard B. Slaughter, Jr., D.Sc., MBA, President and Chief Executive Officer
Landmarks Community Capital Corporation
100 West Station Square Drive, STE 400
Pittsburgh, PA 15219
412.471.5808
drhbs@landmarksgccc.com

Willie C. Taylor, Moderator
Regional Director
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.4603
Wtaylor@eda.doc.gov

EDA 101

Stephen Grady, Facilitator
Area Director
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.0642
sgrady@eda.doc.gov

Tonia Williams, Facilitator
Area Director
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.7882
twilliams@eda.doc.gov

EDA RLF Roundtable Discussion

Erik Pages, Facilitator
President
EntreWorks
3407 North Edison Street
Arlington, VA 22207
703.237.2506
epages@entnetworks.net

Matthew Chase, Facilitator
Executive Director
NADO
400 N. Capitol St., NW Ste 390
Washington, DC 20001
202.624.7806
mchase@nado.org

Engaging Regional Leaders in Your CEDS Process

Lew Villotti, Planning and Development Director
Southwestern Pennsylvania Commission
425 Sixth Avenue, Suite 2500
Pittsburgh, PA 15219
412.391.5590, ext 302
lewvillotti@spcregion.org

Tim Brennan
Executive Director
Pioneer Valley Planning Commission
60 Congress Street – Floor 1
Springfield, MA 01104
413.781.6045
tbrennan@pvpc.org

Calvin Edghill, Moderator
EDS – NJ/NYC
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.6769
cedghill@eda.doc.gov

Enhancing Global Competitiveness

Tony Ceballos, Director
Philadelphia U.S. Export Assistance Center
U.S. Commercial Service
601 Walnut Street, Ste 580 West
Philadelphia, PA 19106
215.597.7141

Dino Ramos, Chief Operating Officer
World Trade Center of Greater Philadelphia
1500 JFK Blvd. Suite 305
Philadelphia PA 19102
215.586.4246
dramos@wtcphila.org

Nissen Isakov, President
LCR Electronics, Inc.
9 South Forest Avenue
Norristown PA 19401
484.636.3201
nisakov@lcr-inc.com

Denise McCloskey, Executive Director
Northwest Pennsylvania Regional Planning and Development Commission
395 Seneca Street, PO Box 1127
Oil City, PA 16301
denisem@nwcommission.org
814.677.4800

Elliot M. Levin
Vice President
PATHFINDER LLC
11 Allison Drive
Cherry Hill, NJ 08034
856.424.7100

Alma Plummer, Moderator
EDS – PA/PR/VI
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.7538
aplummer@eda.doc.gov

Evaluating Regional Assets and Opportunities for Green-Led Development

Timothy Fogarty
Director, Energy Programs
Innovation Works, Inc.
2000 Technology Drive, Suite 250
Pittsburgh, PA 15219
tfogarty@innovationworks.org
412.894.9508

Walter Mugdan
Director, Emergency & Remedial Response Division
U.S. EPA Region 2
290 Broadway
New York, NY 10007-1866
mugan.walter@epa.gov
212.637.4390

Robert Lindyberg, P.E., PhD
Assistant Director
AEWC Advanced Structures and Composites Center
The University of Maine
5793 AEWB Building
Orono, ME 04469-5793
Robert_Lindyberg@umit.maine.edu
207.581.1465

Philip Saputo, Moderator
Senior Program Analyst
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.2811
psaputo@eda.doc.gov

From Research to Market: Universities as Economic Engines

Wayne Figuerelle, Director
Penn State University
508 Keller Building
University Park, PA 16802
814.777.2965
wfigure@psu.edu

Paul Hill, Ph.D.
Director, West Virginia EPSCoR
Vice Chancellor for Science and Research
West Virginia Higher Education Policy Commission
1018 Kanawha Blvd. E, Ste 1101
Charleston, WV 25301
304.558.4128
paul.hill@wvresearch.org

Daniel S. Kuennen, Director, RDC
University of Maryland, Eastern Shore
Richard A. Hensen Center, 2nd Floor/Room 2145
Princess Anne, MD 21853
410.651.6183
dskuennen@umes.edu

Ted Settle, Director
Office of Economic Development
Virginia Tech
702 University City Blvd (0373)
Blacksburg, VA 24061
540.231.9940
settle@vt.edu

D. Anne Cavalier, Ed.D., Moderator
Economic Development Representative for WV and MD
US Department of Commerce-EDA
405 Capitol Street, Suite 411
Charleston, WV 25301
304.347.5252
acavalier@eda.doc.gov

Keynote Address (Luncheon)

John R. Fernandez, Assistant Secretary of Commerce for Economic Development
Economic Development Administration
Department of Commerce
1401 Constitution Avenue, N.W.
Washington, D.C. 20230
202.482.5081

Know Your Region: Federal Economic Development Data/Tapping into Valuable Existing Resources and Information

Carol Rogers, Deputy Director
Indiana University Business Research Center
777 Indiana Avenue, Suite 210
Indianapolis, IN 46202
317.274.2205
rogersc@iupui.edu

Leveraging Federal, State and Other Program Funds to Build Robust Economies

Lenita Jacobs-Simmons, Regional Administrator
U.S. Department of Labor-ETA
170 S. Independence Mall West, Suite 825 East
Philadelphia, PA 19106
215.861.5201
jacobs-simmons.lenita@dol.gov

Valarie C. Flanders, Regional Field Advisor
Rural Business and Cooperative Programs
USDA Rural Development
207.990.9160
Valarie.flanders@me.usda.gov

Debra Beavin, Moderator
EDS – MD/VA
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.9522
dbeavin@eda.doc.gov

Leveraging Regional Development and Workforce Development Assets

Michael Aube, President
Eastern Maine Development Corporation
40 Harlow Street
Bangor, Maine 04401
207.942.6389
maube@emdc.org

Alan Brigham, Moderator
EDR – ME/NH
USDOC - EDA
100 Middle Street
East Tower, 2nd Floor
Portland, ME 04101
207.347.3139
abrigham@eda.doc.gov

Next Level Strategies: Taking Your CEDS to the Next Level

Carol Rogers, Deputy Director
Indiana University Business Research Center
777 Indiana Avenue, Suite 210
Indianapolis, IN 46202
317.274.2205
rogersc@iupui.edu

Calvin Edghill, Moderator
EDS – NJ/NYC
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.6769
cedghill@eda.doc.gov

Rural Economic Development: Turning Obstacles into Opportunities

Jeff Hayes, Assistant Executive Director
North Country Council
107 Glessner Road
Bethlehem, NH 03574
603.444.6303
jhayes@nccouncil.org

Russ Montgomery, President
REDDI
1519 North Third Street, 2nd Floor
Harrisburg, PA 17102-1911
717.920.8451
Rmontgomery@reddionline.com

Small Business Growth and Development

Stephen Melnick, Director of Project Development
Director of Southside Bethlehem Keystone Innovation Zone
Lehigh Valley EDC
2158 Avenue C
Bethlehem, PA 18017
610.266.7535
smelnick@lehighvalley.org

Jeremiah J. White, Jr.
Co-founder and Chair, Osiris Group, Inc.
Co-founder and Chair, iPRAXIS
3624 Market Street, Suite 1SB
Philadelphia, PA 19103
215.384.1944

Bob Starzynski
Director, Innovation Adoption Grant Fund
Innovation Works
2000 Technology Drive, Suite 250
Pittsburgh, PA 15219
412.681.1520
bob@innovationworks.org

Kia Booker, Moderator
EDS - RLF
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.1080
kbooker@eda.doc.gov

The Role of RLFs in Creating Jobs

Laurel Bistany
Chair, New Hampshire Alliance of Regional Development Corporations and Rockingham Economic
Development Corporation
Executive Director, Rockingham Economic Development Corporation
37 Industrial Drive, Suite F2
Exeter, NH 03833
603.772.2655
laurel@redc.com

Maria Gooch-Smith, Executive Director
Southeastern Economic Development Corporation (SEED Corp.)
80 Dean Street
Taunton, MA 02780
508.822.1020
mgoochsmith@seedcorp.com

Matthew Suchodolski, Moderator
EDS - MA
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.1242
Msuchodolski@eda.doc.gov

University Centers

Theodore J. Settle, Director
Office of Economic Development
Virginia Tech
702 University City Blvd. (0373)
Blacksburg, VA 24061
540.231.9940
settle@vt.edu

John R. Mullin, Ph.D., FAICP
Dean of the Graduate School
University of Massachusetts
514 Goodell Building
Amherst, MA 01003
jmullin@provost.umass.edu

William Good, Moderator
EDS – RLF
EDA Philadelphia Regional Office
The Curtis Center, Suite 140 South
601 Walnut Street
Philadelphia, PA 19106
215.597.0405
wgood@eda.doc.gov

Using GIS to Build Regional Competitive Position

Mike Pennington, Executive Director
Tri-County Council for the Lower Eastern Shore of Maryland
100 Pearl Street, Suite A
Snow Hill, MD 21863
410.632.4700
mike@lowershore.org

Scott Warner, Executive Director
Mid-Shore Regional Council
8737 Brooks Drive, Suite 101
Easton, MD 21601
410.770.4798
swarner@midshore.org

Memo Diriker, Director
Business, Economic, and Community Outreach Network of the Franklin P. Perdue School of Business at
Salisbury University
Franklin P. Perdue School of Business at Salisbury University BEACON House
1015 Camden Avenue,
Salisbury, MD 21801
410.546.6001
mfdiriker@salisbury.edu

Michael Scott, Director
Eastern Shore Regional GIS Cooperative (ESRGC) of the Richard A. Henson School of Science and
Technology at Salisbury University
Salisbury University
Department of Geography
Henson School of Science and Technology
Salisbury, MD 21802
410.543.6456
msscott@salisbury.edu

Sarah Bunch, Economic Development/Transportation Planner
1015 Camden Ave
Salisbury, MD 21801
410.546.6001
sabunch@salisbury.edu

James R. Garrity, Eastern Shore Business and Economic Development Dashboard Specialist
Beacon
1101 Camden Ave
Salisbury, MD21801
410.428.9743
Jgarrity@choosemaryland.org

Using Social Networking Tools to Shape and Implement Economic Development Strategies

Michael Bellamente, Program Manager
NADO
400 N. Capitol St., NW, Ste 390
Washington, DC 20001
202.624.7809
mbellamente@nado.org

Carrie Kissel, Program Manager
NADO
400 N. Capitol St., NW, Ste 390
Washington, DC 20001
202.624.8829
ckissel@nado.org